Rental Paths from Postwar to Present: Canada Compared

Greg Suttor

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Starting point

- How did Canada's social and private rental housing system come to be?
- What does comparison over time and between nations tell us about possibilities?
- How does our experience reflect both housing market forces and social policy?

Outline

A. State and Market

- 1) Concept of "housing system"
- 2) Welfare state
- 3) Housing & the welfare state

B. Canadian Rental Compared

- 1) Demand 2) Supply 3) Policy
- 4) Results: Distinct production eras
- 5) Results: Tenure & income shifts

A. State and Market 1. Concept of "housing system"

- "Systems of housing provision" (Kleinman)
 - Not just housing policy "intervening" in market
 - Market ⇔ Policy relationship is central
 - Structuring the housing market, esp.:
 - □ Housing financing (mortgages etc.)
 - □ Urban development regime (land use regulation, infrastructure)
 - Who carries out land dev't and construction
- Entwined with welfare capitalism regime type

2. Welfare state

(a) What?

Mainstream:

- □ Education
- ☐ Health care
- □ Unemployment insurance ?
- □ Private pensions
- Management of the business cycle
- □ Urban infrastructure

Income-targeted:

- Social assistance
- Public pensions
- □ etc.

Welfare state (b) Why?

Economic arguments

- Offset market inequalities
- Ensure efficient working of economy
- Human resources for modern economy

Social rationale

- Collective goods essential for modern urban life (education, urban infrastructure)
- Mitigate impact of market failure on living condits

Political reasons

- Social and political stability / legitimation
- Result of political demands in affluent democracy

Welfare state (c) Regime types

(Classic Typology: Esping-Andersen)

☐ For affluent industrial /post-industrial nations

Other variant types

- □ Mediterranean (Spain/Italy)
- □ East Asian
- □ etc.

Liberal Welfare	Social- Democratic	Corporatist
US, Canada, Australia	Sweden, Netherlands	Germany, Belgium, Italy
 "Dualist"; Residual social programs; Tax syst supports private provision 	Wider decommodification;Universal programs	• Social benefits workplace-related, family-oriented

Welfare state (d) Eras

Postwar: Keynesian/Beveridgian welfare state

- Broad consensus about mixed economy
- Macroeconomic management / full employment
- Expanding public sector, broad social programs
- Housing: "Wobbly pillar" of welfare state: mostly market-driven, but significant non-market sector

Neoliberal era (since 1980s): Post-welfare state

- Neoliberal ideas market seen as solution, government as a drag on economic efficiency
- Welf state capped or plateaued (declining relatively?)
- Rising market inequalities not offset by welfare state
- Housing: much wobblier (more market-driven)

3. Housing & the welfare state

(a) Economic & social significance

Economic weight

- Housing is 1/3 of total debt/credit in economy
- $\square > 1/5$ of household spending, > 1/3 for poor
- Housing is over half of household assets
- □ Similar to pensions as a retirement resource
- Housing costs exacerbate income inequalities
- □ 10-15% of GDP, macroeconomic significance

"Market failure" in housing

- Lagged supply/demand response, boom-bust
- Impacts on macroeconomic stability & efficiency
- Environmental impact of land use patterns
- Social impact of slums / concentrated poverty

Housing & the welfare state (b) Commodity or social good?

Is housing a commodity?
Yes
de facto (typically bought or rented in market)
■ Most households can afford it – IF debt-financed
Urban land markets and capital markets are very
Urban land markets and capital markets are very central in capitalist economies
Is housing a social good?
■ Yes
"Merit good" with positive/negative social impacts
"Market failure" and negative externalities
Implications for living conditions
5

What balance to strike between these: how much to

"decommodify" housing?

Housing & the welfare state (c) Regime type and housing

	Liberal Welfare	Social-Democratic and Corporatist
	(Market-led rental)	(State-led rental)
Dominant tenure (% of households)	Home-ownership 60-70%	Rental (then)60-70% Mixed (now) 45-55%
Dominant within rental sector	Private rental (80-90% of rental)	Social rental (50-80% of rental)
Profile of social rental	Low incomes: residual housing for the poor	Mix of incomes from middle to lower

B. Canadian Rental Compared

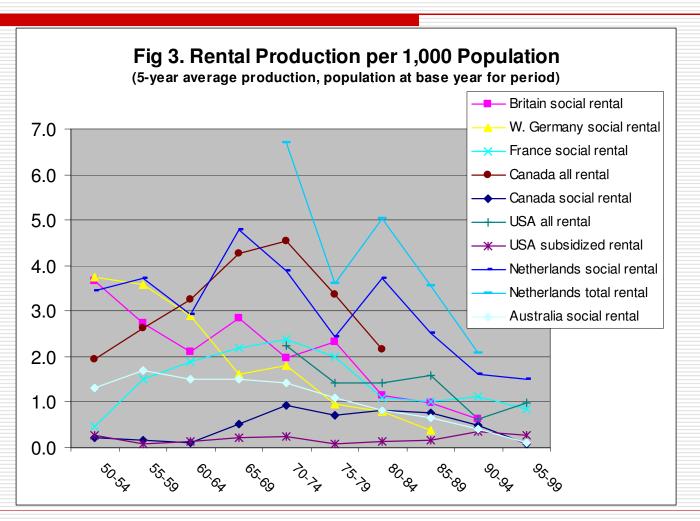
1. Demand – high in postwar – why?

Factor	Europe	Canada	Austral	USA
☐ High population growth	✓	$\sqrt{}$	$\sqrt{}$	√
☐ Less affluent at outset		\checkmark	√	√
☐ Catch-up urbanization	$\sqrt{}$		√	$\sqrt{}$
□ Social change	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$
☐ Less home-owning	$\sqrt{\sqrt{}}$	$\sqrt{}$	√	$\sqrt{}$
☐ Backlogs of need	$\sqrt{\sqrt{}}$	$\sqrt{}$	$\sqrt{}$	\checkmark

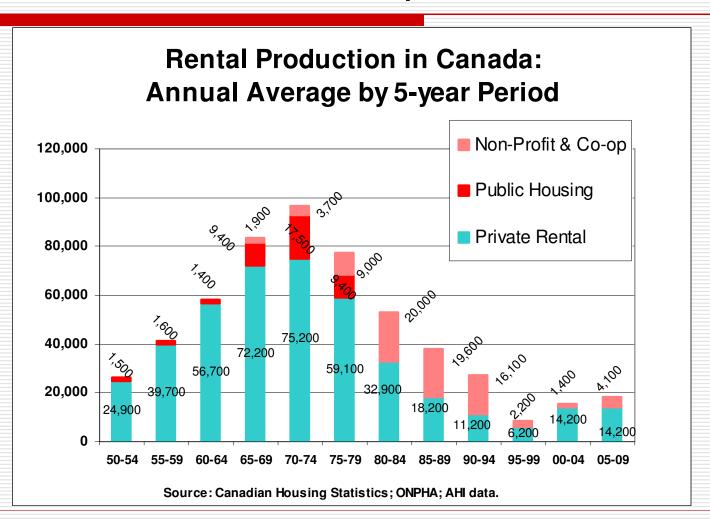
Result: Canada had relatively large postwar rental demand.

2. Supply

(a) Production: Canada & Others



Production: Private & social rental prod'n in Canada



3. Policy

(a) Policy shifts from postwar to neolib

Policy trend	Tendencies by regime type	How Canada rates
Promote ownership	Convergence	Already high owning
Targeted state benefits	Convergence	Typical for lib-welfare
Deregulate finance	Convergence	Early deregulation
Spend on demand-side	Larger in state-led	Low
Spend on repair etc.	Larger in state-led	Low
Build less social housing	Convergence	Typical for lib-welfare
Devolve responsibility	Varied	Extreme
State/priv/nonprof roles	Varied	Inconclusive

Policy (b) Differences among lib-welf regimes

	Canada	Australia	USA
Main source of postwar rental supply	Private rental construction; Integral in dev't industry activity	Social rental construction (Shrinking private rental)	Private rental construction + Filtering of older neigh'ds
Nature of postwar social rental	Residual for poor – spatially dispersed	Bungalows for lower middle - spatially dispersed	Residual for poor, slum redev't – in central city
1970s-80s transition	Shift to European-style mixed incomes + Sustained production	Shift to demand-side subsidies + Sustained production	End of new "public housing" + shift to s.8 supp/voucher and Tax Credit

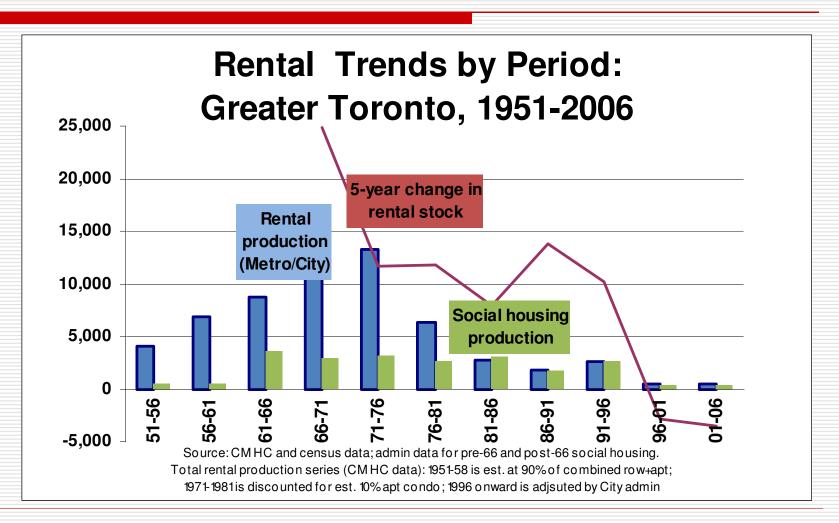
4. Results: Distinct Production Eras *Mix of policy and market (Toronto case)*

Rental Market	Private Rental	Social Housing	
Conditions	Production	Production	
1945-65 (early post	war)		
Rising demand	■ Surging production	■ Modest to 1965	
(income levels and	a 8,000/yr by 1960s	(about 500/year)	
numbr of housholds)	■ Suburban locations	■ Suburban locations	
■ Central city decline	after mid-1950s	after mid-1950s	
1965-75 (peak postwar)			
Very high added annual demand	■ Peak (~15,000/yr)	■ Public housing,	
		3,200/year,	
■ Abundant supply		■ 10% of total prod'n	
■ Poor people move			
to burbs (like others)			

Rental Production eras continued (Toronto case)

Rental Market Conditions	Private Rental Production	Social Housing Production
1975-95 (turbulent e	conomy, contested we	elfare state)
■ Flat wages ■ Very high demand ■ Investm't crash '74 ■ Loss in central city 1995 onward (neolibe	 Declining steadily 9,000 ► 1,000/year Public subsidies for half of priv.production 	■ Non-profit housing, 2,500/yr (2/3 low inc) ■ Half of rental prod'n ■ 10% of total prod'n
■ Lower wages etc. ■ Rising homeownership ■ 3,000/yr loss of renta ■ Rising % low-income ■ Decline- postwar area	■ >3,000/year added condo rental	■ 300-800/year ■ 1-2% of total prod'n

Private and social production (Toronto)

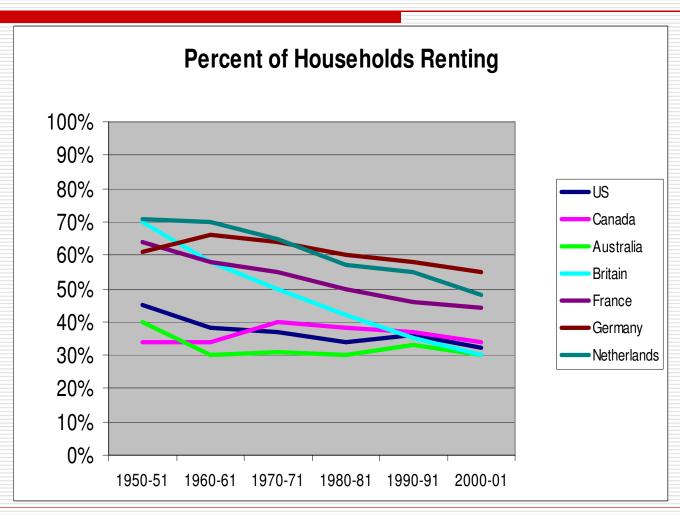


5. Results: Tenure & income shifts

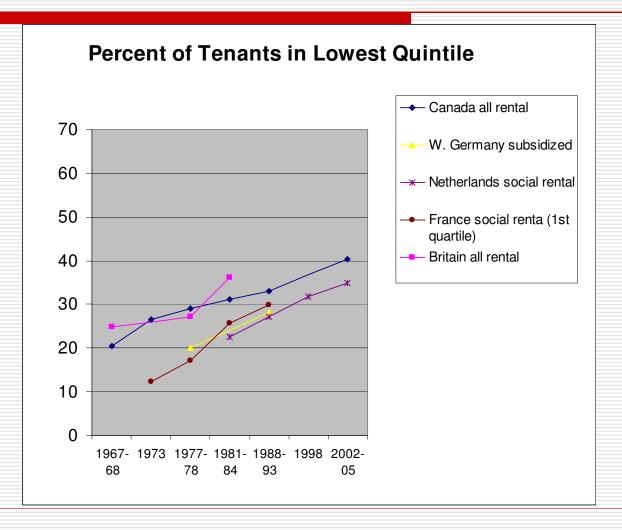
(a) International patterns

Shift to more home-ownership	Income decline in the rental sector
Why?	Why?
☐ Affluence & security	□ Middle-inc <u>owning</u>
□ Policy support	□ Smaller households
☐ Financing systems	☐ Income polarization
□ Tastes & norms	magnified by tenure
□ Boomers & elderly	
When?	When?
□ US/Aust/Can- 1940s on	□ US - 1950s on
□ Europe – 1970s on	☐ Can/Europe –1970s on

Resulting tenure & income shifts (b) Shift to more home-ownership



Resulting tenure & income shifts (c) Income decline in the rental Sector



Conclusions – general

- □ Rental as Market ⇔ Policy matter, closely tied to each nation's welfare capitalist regime type
- Today's rental sector as a legacy of postwar era (urbanization/demand + welfare state), and of later social change affecting that sector
- Shared rental history and policy trends across most affluent Western nations

Conclusions - Canada

- National particularities: Volume of postwar rental by liberal-welfare standards, extreme of devolution
- Private rental: 1955-75 period of strong production was peak of postwar urbanization & wage growth
- Social rental: Mid-60s and mid-90s bookends of peak production were points of strongest expansion
 8 retrenchment of the Canadian welfare state
- Canada reverting from 1960s-80s "mid-Atlantic" welfare state, back to liberal welfare type?

Political economy: two eras

Postwar era (1945-1970s)

Economic conditions

- □ Rapid growth
- ☐ Rising gov't tax revenues
- ☐ Benign "long boom"
- □ Managed global trade and managed exchange rates

Political Ideas

☐ Consensus about national management of mixed economy

Incomes and inequality

- ☐ Rising real income for most households
- Narrowing inequalities

Neoliberal era (1980s on)

Economic conditions

- ☐ Slower growth
- □ Flatter tax revenues
- □ 1975-95: unempl't, inflation, sharp recessions, high int. rates
- ☐ Globalized production systs, free trade, open capital markets

Political Ideas

□ Neoliberal ideas – market as solution, gov't as drag on econ.

Incomes and inequality

- ☐ Wages rising for upper, flat for middle, declining for lower
- □Widening inequalities